











## Encouraging investment: industry collaboration, vehicle innovation and opportunities for the transport network

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## The 3 'C's you can never have too much of.



**Clarity** — Having a clear long-term vision of what we are trying to achieve and how it will be measured/evaluated. Carbon targets, Air Quality targets, Efficiency, Congestion Robust test methods, Tailpipe, Well-to-Wheel, Life-cycle?



**Consistency** – Maintaining the vision and taking positive steps towards the aim.

Maintaining the policy direction, not picking winners (or losers) but keeping a focus on the specific vision.



**Collaboration** – Working together to share the vision and articulate how each party can contribute towards to common aim.

Understanding the interactions and mutual benefits.



## The UK Bus Market Exemplar

Clear focus on all greenhouse gases and well-to-wheel
 Complementing international standards
 Test process developed with user (operators) and maker (industry)

For Covernment support maintained over several years Technology neutral approach (outcome focussed)

Rewarding progressive ambition (scaled support)



Global market leading manufacturers
Transparent reporting

Operators, manufacturers, fuel suppliers, infrastructure providers and SME technology all working in harmony

Widest range of technology options, delivering true low carbon and low emissions

